# DizitalSquare

Learn-Apply-Grow

Leading
Digital Marketing Institute
of Odisha

&

Recognized by Startup Odisha



## Why DizitalSquare?





## DizitalSquare Training & Solutions LLP

## Our Successful Journey

#### "We are Leading from the front in Odisha"

There is always strength in numbers. The more individuals or organizations that you can rally to your cause, the better. We take pride in educating the highest number of Individuals in offline mode in Odisha in Digital Marketing.

700+ Happy Learners 350+
Hiring Companies

70+
Batches Completed

10006
Placement Record

#### **Awards:**

- We had listed in the "Top 10 Most Promising Digital Marketing Training Institutes of India" in 2019 by Silicon India Magazine
- We are proudly recognized by Start-Up Odisha & recommended by IIT Bhubaneswar

### DizitalSquare Training & Solutions LLP

## Key Mentorship

#### A Mentor who loves to Lead & Let others to Succeed!

We are grateful to have such mentor in our Organisation. He is just Unmatched, Uncompilable and Irreplaceable. He is more than just a trainer; he is a mentor, a motivator, and an inspiration to us all.



Mr. Umasankar Sahoo (Founder of DizitalSquare)

**Experience: 15+ years** 

#### **Portfolio:**

- PGDM-Marketing (MSRIM, Bangalore)
- Certified Digital Marketer
- Business Coach & Consultant

www.umasankarsahoo.com

"You can learn digital marketing at many places, but if you have not learned under Umasankar Sir, you are going to miss a big thing in your life."

Sonali (Digital Marketing Specialist)

### DizitalSquare Training & Solutions LLP

## Certifications

We will help you to become a real Certified Digital Marketer complied with proper skills. You will get Course Completion Certificate from DizitalSquare and Also we will guide you opt other Certifications like Google etc.



## DizitalSquare Training & Solutions LLP

### Recent Placements

People are struggling out there for a Job but we are so proud of our students who are grabbing opportunities easily. Every year we are helping more than 100s of students to land into their Career's 1st Job or switch to a better job.



for complete placement updates please visit www.dizitalsquare.com/placement

### DizitalSquare Training & Solutions LLP

## **Hiring Companies**

We are working with more than 250+ companies for the Internship & Placement programs for our students and our team is continuously working to work with more companies and help students to get exposure of the corporate world.



































































## Student Testimonials

The Strength of Dizitalsquare lies in its Team & they have a Great team. Support is Good & knowledge delivery is what makes them more strong.

Mayur Khandelwal, Entrepreneur

Whole teaching style was practical based using best and modern tools. Also we were thoroughly introduced to day-to-day updates in the field of Digital Marketing.

Aswini, MBA Student-IMI, BBSR

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The overall learning experience was quite amazing. If you really want to hold a strong knowledge on digital marketing then dizialsquare is the best place.

Taptaparna, Bcom Student, SAI International College

### DizitalSquare Training & Solutions LLP

(Course Content)

We always upgrade our course content by understanding the trends, technologies and industry requirements

1. **Digital Marketing Planning, Setup & Integration** 2. Web Designing & Blogging (WordPress) 3. **Graphic Deigning & Video Editing (Canva & AI)** 4. **Content Writing & New Generation SEO (AI)** 5. **Social Media Marketing & Optimization (Automations)** 6. Performance Marketing- (PPC & Performance) **7. Bulk SMS/WhatsApp/Email Marketing** 8. AI & AI Implementation in DM 9. Web Analytics (Google Analytics) 10. **Placement Activities, Interviews & Certifications** 

## DizitalSquare Training & Solutions LLP

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(Course Content)

#### 1. Digital Marketing Planning, Setup & Integration



Intro: What's is Digital Marketing, Understanding Various aspects of Marketing, Traditional Marketing vs Digital Marketing, Benefits of Digital Marketing, Inbound Marketing Strategy, Case Studies, Digital Marketing Implementations, Strategy Creation, Budget Management, Funnel Creation, Lead Generation, Branding Strategy, and various Functionalities of Digital Marketing



Digital Marketing Planning, Setup & Practical Implementation

#### 2. Web Designing & Blogging (WordPress)



Create a blog using Blogger & WordPress, Work on Blogger Templates and create beautiful blogs, WordPress Theme Customization, Work on both free & paid themes



Advanced Page Designing, Landing Page Creation using Page Builders like- Gutenberg, Elementor, Divi, WP Bakery, Plugin Management, Responsive Site Designing, Learn embedding YouTube videos, Instagram feeds, Google Map & Contact Form Integration, Integration with mail server, work on chat-bots, chat messengers, Social Media integration etc.



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(Course Content)

#### 3. Graphic Deisgning & Video Editing (Canva & AI)



Getting started with designs and creatives, Layout, design rules and basics, hands on knowledge on latest, fastest and most advanced tool like Canva with AI integration



Hands on Experience on creating various Graphics, YouTube videos, Reels, Shorts, Animations, Infographics etc

#### 4. Content Writing & New Generation SEO



Content Writing: Understanding the role of content in Digital Marketing, types of content, Content Creation Tools, SEO Friendly content writing, Copywriting, Website content writing, Blog writing, Al Content Writing, Humanization of Content Writing



New Gen SEO: Understanding SEO, Its Concepts, Benefits, And Strategic Implementation, Understanding Search Engines & their Mechanism, Search Engine Algorithms, Generative Al.. etc

**Keyword Research:** Understanding Keyword in SEO, finding most relevant keywords, Keyword Research process, Using various tools

**Google search Console:** Google Search Console Integration, URL Inspecetion, Taking control on Search Engine Performances etc.. >>>

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(Course Content)



On page Optimization- Tag Optimisations, URLs, Permalinks, Heading Management, Formatting, Image alt text, Link Management, etc Technical Optimization- User Experience, Site Loading Speed, Cache System, Robots.txt, Sitemap, AMP, Redirection, Canonical URL Off Page Optimization- Link Building, Social Bookmarking, Citation Creation, Trust Flow, PR Optimization, Brand Mentions, Social Signal



**Local SEO-** Add Business on Google Map, Verification, Google Map Optimization, Rank on Google Map Google Search Console- Integration, Performance monitoring, Technical Fixing, Keyword Position Mapping

#### 5. Social Media Marketing & Optmization



Platforms Covered: Facebook, Instagram, YouTube, LinkedIn, X, Threads, Pinterest and all other leading digital platforms

**Social Media Marketing,** Tips & Techniques, Choosing the right platforms for Brand Building, Organic Growth Hack, Effective Content Marketing Strategies, SMO Techniques, Use of Advanced & New generation Al Tools, Use of Social Media Management Tools like Meta Business Suite, Hootsuite, Buffer, Chat Automation to Response Automation & Complete Growth Strategy

Outreach Strategies, Collaborations, Finding Ways to go viral on Instagram & YouTube

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(Course Content)

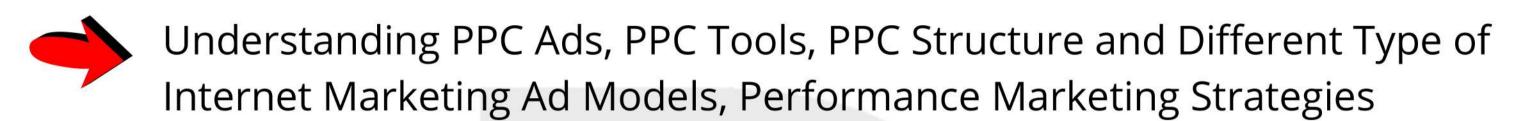
- Facebook, Instagram- Brand Account optimization, Chat and Response Automation using AI, Page likes & Followers increase planning, Content Strategy, Hashtag management, understanding Facebook and Instagram algorithms & Brand Building Strategy
- YouTube- YouTube Channel, Video & Shorts Optimization, Video Content Strategy, Subscriber Management, YouTube SEO, Tag Management, Influencer & Collaboration Marketing
  - LinkedIn- Understanding LinkedIn platform, brand account creation, team creation, network building, professional connection optimization, B2B business opportunities, lead generation, database building, LinkedIn
- Pinterest- Pinterest Planner, Understanding boards, pins, and various opportunities for marketing
- X(Twitter), Threads- Brand Account Management, Tweet Strategy, Hashtag Management, Customer Handling, Brand Maintenance, Handling Threads, Finding Growth Opportunities in Threads App

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(Course Content)

#### 6. Performance Marketing- (PPC & Performance)



- Google & YouTube Ads- Hands on Google Ads tool (Google AdWords), Ads on Search Engines, Map, Play Store, etc, Image, Video Ads, App Promotions. Lead Generations, Brand Awareness, Traffic campaigns on Google Network, creating target audience, custom audience, remarketing, conversion optimization, various bidding strategy, control bidding options, budget management, etc
- Meta Ads(Facebook, Insta & WhatsApp)- Hands on Ad Manager & Business Manager, setting up Ad accounts, Running objective oriented advertisements on Facebook network, Brand Awareness, lead generation, traffic, app promotion, page likes, conversion ad campaigns, boosting posts, budget management, pixel integration, custom audience management, re-targeting & re-marketing Ads, Facebook Insights, etc
- LinkedIn Ads- Hands-on Campaign Manger tool, targeting options, understanding audience on LinkedIn network etc

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(Course Content)

#### 7. Bulk SMS/WhatsApp/Email Marekting

- - **SMS Marketing-** Bulk SMS Panel Setup, running promotional and transactional SMS campaigns, Understanding the DND rules, TRAI guidelines, DLT Registrations
- WhatsApp Marketing- Use of WhatsApp Marketing in Business, Automations, Business Account creation, Broadcasting, Group Management, Product Management etc
- - Email Marketing- Basic Understanding of Email Marketing, Benefits and startegy to execute, Hands on most popular Email Marketing tool (Mail Chimp), Email Audience management, Template Creation, Email writing, Automations,

#### 8. Al & Al Implementations in DM



Al Implementation: Explore Various Al Tools used in Digital Marketing, Prompt Writing, And Generate Al version of Content Fast and Qualitative. Such as: Text to Image, Text to Audio, Script Writing, Digital Marketing Planning, Social Media Planning, Blog Writing, Al Video Generation, Content Automation, Video to Blog, Blog to Video, etc

**Tools:** ChatGPT, Gemini, Leonardo, Meta Al, Invideo, Dall-e, Davinci, and many more Al Tools

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(Course Content)

#### 9. Web Analytics (Google Analytics)



**Analytics & Reporting-** Integration of Google Analytics with website, Live tracking & monitoring real time users, Understanding website visitors demographically, geographically, The source of traffic, technology & device monitoring, Various report generation on visitors, Goal setup and Conversion tracking, forecast and strategy preparation

#### 10. Placement Activities, Interviews & Certifications



Placement- Team will help Job seekers to prepare resume, getting ready for interview, mock interview, final interview calls and Job offers.



**Certification-** Students will be guided for Google Certifications, & final Certification will be done from DizitalSquare.

Explore Our Instagram: www.instagram.com/dizitalsquare



### DizitalSquare Training & Solutions LLP

## Tools & Technology

Without Hands on Tools & Latest Technology(AI) Digital Marketing is just a Theory & does not give any value addition in Skill Development or Growth. We cover 100s of the required tools to learn practically.

Here is a list of few tools but we will learn many more.



### DizitalSquare Training & Solutions LLP

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For Admissions Reach Us:

- 9078150202
- info@dizitalsquare.com
- www.dizitalsquare.com

**Explore Our Social Media:** 

@dizitalsquare

